

YOUR BRAND. OUR EYES.

Power Your Brand with Canada's Most Advanced Monitoring Infrastructure.

Wholesale-First. White-Label Ready.

► **24/7 WHOLESALE MONITORING**

High-capacity, low-latency video monitoring at scale — backed by 6 command centers and SLA-guaranteed response times. Priced to support high-volume partners and built for your growth.

► **PROPRIETARY AI-DRIVEN DETECTION**

Our in-house AI with 19 patented innovations delivers 50% better detection, drastically reduces false alarms, prioritizes real threats, and gives your customers smarter protection — all invisible behind your brand.

► **CANADIAN-MADE MSU HARDWARE SALES & LEASING**

Expand your offering with ECAM's ready-to-deploy Mobile Surveillance Units, designed and manufactured in Canada with no outsourcing and no compromises. Purchase, lease, or bundle with your services.

► **NATIONAL INSTALLATION & FIELD SERVICE**

With centralized remote support and field service all across Canada, our service footprint ensures you can scale anywhere — even if your customers are everywhere.

► **WHITE-LABELED EXPERIENCE**

From branded reports to customer support, your clients see you — not us. We're the engine; you're the face.

We provide wholesale access to the industry's most advanced video monitoring network and fully white-labeled solutions, allowing you to deliver best-in-class security under your own brand, at volume.

Whether you want to add monitoring to your product offering, expand your recurring revenue, sell industry-leading mobile surveillance trailers, or need coast-to-coast deployment support, ECAM MARKET equips you with the infrastructure to go further, faster, without building it all yourself.



BUILT FOR:

Regional Integrators

Monitoring Providers

Commercial Dealers

Multi-Market MSPs

Why Partners Choose ECAM MARKET

- › **Purpose-built wholesale pricing** with demonstrable ROI for both you and your end clients.
- › **Seamless white-label solutions** with your branding, maintaining the consistent experience your customers expect.
- › **Operational backbone** for turnkey solutions, supported by 30+ years of security expertise.
- › **RMR growth** without operational overhead — our infrastructure becomes your competitive advantage.
- › **A long-term infrastructure** partner committed to your success, not your competition.
- › **Canadian-made technology** delivering the reliability and security your clients demand.

Power Your Brand at Scale

Scale your business strategically with a partner program designed specifically for your growth ambitions — access the same proven infrastructure already trusted to protect over \$160B+ in assets across North America.



WWW.ECAM.COM/PARTNER-PROGRAM